

Packaged Milk Sales Volume

21/22 by State

(Million Litres)



| | New South Wales (incl ACT) | | | Victoria | | | Queensland | | | South Australia (incl NT) | | | Western Australia | | | Tasmania | | | Australia | | |
|-----------|----------------------------|-------|-------|----------|-------|-------|------------|-------|-------|---------------------------|-------|-------|-------------------|-------|-------|----------|-------|--------|-----------|---------|---------|
| | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % |
| July | 60.2 | 60.0 | -0.3% | 56.9 | 54.7 | -3.8% | 50.3 | 50.0 | -0.7% | 18.7 | 18.7 | 0.0% | 24.5 | 23.9 | -2.7% | 4.8 | 4.6 | -4.2% | 215.4 | 211.8 | -1.7% |
| | YTD | 60.2 | 60.0 | -0.3% | 56.9 | 54.7 | -3.8% | 50.3 | 50.0 | -0.7% | 18.7 | 18.7 | 0.0% | 24.5 | 23.9 | -2.7% | 4.8 | 4.6 | -4.2% | 215.4 | 211.8 |
| August | 57.9 | 55.8 | -3.6% | 53.7 | 52.5 | -2.2% | 48.8 | 48.0 | -1.5% | 18.2 | 17.8 | -2.2% | 24.4 | 24.1 | -1.2% | 4.8 | 4.4 | -8.8% | 207.9 | 202.7 | -2.5% |
| | YTD | 118.0 | 115.8 | -1.9% | 110.6 | 107.2 | -3.0% | 99.1 | 98.0 | -1.1% | 36.9 | 36.5 | -1.1% | 49.0 | 48.0 | -2.0% | 9.6 | 9.0 | -6.5% | 423.2 | 414.5 |
| September | 55.6 | 52.9 | -4.9% | 50.5 | 49.9 | -1.3% | 46.8 | 47.1 | 0.8% | 17.4 | 17.2 | -1.2% | 23.0 | 22.7 | -1.3% | 4.6 | 4.3 | -5.5% | 197.8 | 194.1 | -1.9% |
| | YTD | 173.6 | 168.7 | -2.9% | 161.1 | 157.1 | -2.5% | 145.9 | 145.1 | -0.5% | 54.4 | 53.8 | -1.1% | 72.0 | 70.7 | -1.8% | 14.2 | 13.3 | -6.2% | 621.0 | 608.5 |
| October | 57.3 | 56.9 | -0.8% | 54.4 | 55.1 | 1.2% | 48.0 | 48.4 | 0.9% | 17.4 | 18.0 | 3.2% | 23.5 | 23.7 | 0.5% | 4.6 | 4.6 | -0.8% | 205.3 | 206.6 | 0.6% |
| | YTD | 230.9 | 225.5 | -2.3% | 215.5 | 212.1 | -1.5% | 193.9 | 193.6 | -0.2% | 71.8 | 71.8 | -0.1% | 95.5 | 94.3 | -1.2% | 18.8 | 17.9 | -4.8% | 826.4 | 815.2 |
| November | 55.4 | 53.2 | -4.0% | 51.3 | 49.3 | -3.8% | 46.3 | 47.5 | 2.6% | 17.3 | 17.7 | 2.1% | 23.0 | 23.1 | 0.5% | 4.6 | 4.1 | -10.6% | 197.8 | 194.8 | -1.5% |
| | YTD | 286.3 | 278.7 | -2.7% | 266.7 | 261.5 | -2.0% | 240.1 | 241.0 | 0.4% | 89.1 | 89.4 | 0.3% | 118.4 | 117.4 | -0.9% | 23.4 | 22.0 | -6.0% | 1,024.2 | 1,010.0 |
| December | 56.8 | 53.9 | -5.0% | 51.9 | 49.2 | -5.2% | 47.1 | 47.1 | -0.1% | 16.9 | 17.6 | 4.4% | 22.9 | 22.8 | -0.4% | 4.8 | 4.5 | -5.1% | 200.4 | 195.2 | -2.6% |
| | YTD | 343.1 | 332.6 | -3.1% | 318.7 | 310.7 | -2.5% | 287.3 | 288.1 | 0.3% | 106.0 | 107.1 | 1.0% | 141.3 | 140.2 | -0.8% | 28.1 | 26.5 | -5.8% | 1,224.5 | 1,205.2 |
| January | 56.2 | | | 51.7 | | | 48.4 | | | 17.3 | | | 23.7 | | | 4.5 | | | 201.9 | | |
| | YTD | 399.3 | | 370.3 | | | 335.7 | | | 123.3 | | | 165.1 | | | 32.7 | | | 1,426.4 | | |
| February | 51.4 | | | 47.4 | | | 43.8 | | | 16.0 | | | 21.7 | | | 4.2 | | | 184.4 | | |
| | YTD | 450.7 | | 417.7 | | | 379.5 | | | 139.3 | | | 186.7 | | | 36.8 | | | 1,610.8 | | |
| March | 59.8 | | | 54.5 | | | 50.6 | | | 18.9 | | | 23.8 | | | 4.7 | | | 212.2 | | |
| | YTD | 510.6 | | 472.2 | | | 430.0 | | | 158.2 | | | 210.6 | | | 41.5 | | | 1,823.0 | | |
| April | 55.8 | | | 51.3 | | | 47.5 | | | 17.8 | | | 23.1 | | | 4.7 | | | 200.2 | | |
| | YTD | 566.4 | | 523.5 | | | 477.5 | | | 176.0 | | | 233.6 | | | 46.3 | | | 2,023.2 | | |
| May | 57.5 | | | 52.8 | | | 48.0 | | | 18.3 | | | 23.6 | | | 4.6 | | | 204.8 | | |
| | YTD | 623.9 | | 576.4 | | | 525.5 | | | 194.3 | | | 257.2 | | | 50.9 | | | 2,228.0 | | |
| June | 56.6 | | | 51.0 | | | 48.3 | | | 17.8 | | | 22.9 | | | 4.4 | | | 201.1 | | |
| | YTD | 680.5 | | 627.4 | | | 573.8 | | | 212.1 | | | 280.1 | | | 55.3 | | | 2,429.2 | | |
| Total | 680.5 | | | 627.4 | | | 573.8 | | | 212.1 | | | 280.1 | | | 55.3 | | | 2,429.2 | | |

Source: Milk Processors

Produced by Trade and Strategy, Dairy Australia Limited

Packaged Milk Sales Volume

21/22 by Type - National Summary

(Million Litres)



| | Full Cream | | | Reduced Fat | | | No Fat | | | Fresh Flavoured | | | UHT | | | Total | | |
|-----------|------------|---------|-------|-------------|-------|-------|--------|-------|-------|-----------------|-------|-------|-------|-------|-------|---------|---------|---------|
| | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % | 20/21 | 21/22 | Var % |
| July | 122.6 | 119.9 | -2.2% | 43.8 | 43.5 | -0.8% | 5.6 | 5.3 | -5.8% | 19.6 | 19.1 | -2.8% | 23.7 | 24.1 | 1.5% | 215.4 | 211.8 | -1.7% |
| | YTD | 122.6 | 119.9 | -2.2% | 43.8 | 43.5 | -0.8% | 5.6 | 5.3 | -5.8% | 19.6 | 19.1 | -2.8% | 23.7 | 24.1 | 1.5% | 215.4 | 211.8 |
| August | 117.6 | 114.2 | -2.9% | 43.2 | 42.5 | -1.6% | 5.3 | 5.2 | -2.0% | 19.6 | 19.2 | -2.0% | 22.1 | 21.6 | -2.4% | 207.9 | 202.7 | -2.5% |
| | YTD | 240.2 | 234.1 | -2.6% | 87.0 | 86.0 | -1.2% | 10.9 | 10.5 | -4.0% | 39.3 | 38.3 | -2.4% | 45.8 | 45.6 | -0.4% | 423.2 | 414.5 |
| September | 112.0 | 109.9 | -1.9% | 40.8 | 40.3 | -1.2% | 5.1 | 4.9 | -4.1% | 19.2 | 18.5 | -3.8% | 20.7 | 20.5 | -1.0% | 197.8 | 194.1 | -1.9% |
| | YTD | 352.2 | 343.9 | -2.3% | 127.8 | 126.3 | -1.2% | 16.0 | 15.4 | -4.0% | 58.5 | 56.8 | -2.9% | 66.5 | 66.1 | -0.6% | 621.0 | 608.5 |
| October | 117.0 | 115.7 | -1.1% | 43.4 | 42.6 | -1.8% | 5.3 | 5.1 | -3.7% | 19.8 | 20.1 | 1.7% | 19.9 | 23.1 | 16.2% | 205.3 | 206.6 | 0.6% |
| | YTD | 469.2 | 459.6 | -2.0% | 171.2 | 168.9 | -1.3% | 21.4 | 20.5 | -3.9% | 78.3 | 77.0 | -1.7% | 86.4 | 89.2 | 3.3% | 826.4 | 815.2 |
| November | 109.8 | 108.2 | -1.5% | 40.9 | 39.3 | -4.0% | 5.0 | 5.0 | 0.7% | 20.3 | 20.3 | 0.1% | 21.8 | 22.1 | 1.4% | 197.8 | 194.8 | -1.5% |
| | YTD | 579.0 | 567.8 | -1.9% | 212.1 | 208.2 | -1.9% | 26.3 | 25.5 | -3.1% | 98.6 | 97.3 | -1.3% | 108.1 | 111.2 | 2.9% | 1,024.2 | 1,010.0 |
| December | 113.8 | 109.1 | -4.1% | 41.3 | 39.3 | -4.9% | 5.3 | 5.1 | -2.9% | 19.9 | 19.4 | -2.1% | 20.1 | 22.2 | 10.4% | 200.4 | 195.2 | -2.6% |
| | YTD | 692.8 | 676.9 | -2.3% | 253.4 | 247.4 | -2.4% | 31.6 | 30.7 | -3.0% | 118.5 | 116.7 | -1.5% | 128.3 | 133.5 | 4.1% | 1,224.5 | 1,205.2 |
| January | 113.8 | | | 41.7 | | | 5.2 | | | 19.5 | | | 21.7 | | | 201.9 | | |
| | YTD | 806.6 | | 295.1 | | | 36.9 | | | 138.0 | | | 149.9 | | | 1,426.4 | | |
| February | 103.2 | | | 38.3 | | | 4.8 | | | 18.4 | | | 19.7 | | | 184.4 | | |
| | YTD | 909.7 | | 333.4 | | | 41.6 | | | 156.3 | | | 169.7 | | | 1,610.8 | | |
| March | 118.2 | | | 43.2 | | | 5.4 | | | 20.6 | | | 24.8 | | | 212.2 | | |
| | YTD | 1,028.0 | | 376.6 | | | 47.0 | | | 176.9 | | | 194.5 | | | 1,823.0 | | |
| April | 112.1 | | | 40.9 | | | 5.1 | | | 19.3 | | | 22.8 | | | 200.2 | | |
| | YTD | 1,140.0 | | 417.6 | | | 52.1 | | | 196.2 | | | 217.3 | | | 2,023.2 | | |
| May | 117.2 | | | 41.8 | | | 5.3 | | | 19.9 | | | 20.6 | | | 204.8 | | |
| | YTD | 1,257.2 | | 459.4 | | | 57.4 | | | 216.1 | | | 238.0 | | | 2,228.0 | | |
| June | 115.2 | | | 41.1 | | | 5.1 | | | 18.6 | | | 21.2 | | | 201.1 | | |
| | YTD | 1,372.4 | | 500.4 | | | 62.5 | | | 234.7 | | | 259.1 | | | 2,429.2 | | |
| Total | 1,372.4 | | | 500.4 | | | 62.5 | | | 234.7 | | | 259.1 | | | 2,429.2 | | |

Source: Milk Processors

Produced by Trade and Strategy, Dairy Australia Limited